

Marcus A. Maxwell, Sr. Software Product Manager February 14, 2003

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1. What is Powerware Software Suite?

Choosing the right software solution for your power protection equipment can sometimes be rather puzzling.

- Do I need a shutdown solution, an SNMP monitoring solution, or a complete enterprise management solution?
- What software will work in our environment and satisfy the needs we have?
- Why are there so many different packages and CDs? I just want to easily preview what is available and then just go ahead and install what I need.

The Software Suite is the missing piece in the puzzle above. It ties together, on one single CD-ROM, the magnitude of all software solutions: LanSafe III, CheckUPS, OnliNet



Software Suite CD-ROM - the magnitude of all UPS Software Solutions on a single CD. Bundled with Powerware and Sola UPSs free-of-charge.



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Centro, Vista, PowerVision (30 day Trial version) Foreseer (demonstration), and much more.

2. How do I obtain a copy of the Software Suite? How do I order it?

The Software Suite will be bundled with both Powerware and Sola UPSs. The package will contain the following:

- ◆ 1 Software Suite CD-ROM in a plastic sleeve
- ◆ 1 Quick Installation instruction booklet inserted in the plastic sleeves pocket

See question 10 for more information on ordering.

3. How do I start the Software Suite?

The Software Suite's multimedia AutoPlay/AutoRun Menu user interface starts automatically after the CD-ROM is inserted into a compatible Microsoft Windows system (Windows 9x, NT, 2000, Me, XP w/ AutoRun functionality enabled). The main menu of the Software Suite, similar to the one below, will be displayed at this point.



The Software Suite's main menu pops-up automatically once the CD-ROM is inserted into the computer's CD drive.



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4. What if I do not have a Windows system to run the Suite's menu interface?

If you do not have a supported Windows system, you will not be able to run the Suite's menu interface. However, all the software, manuals, product data sheets, and installation instructions will be at your disposal even without the Suite's menu interface in their corresponding directories. Instructions for software selection and installation are also included in the Quick Installation Guide that accompanies the Suite CD-ROM.

5. How do I know which Software Solution to install from the Software Suite?

The Software Suite incorporates a Software Installation Wizard, which takes the guesswork out of software selection and equipment compatibility issues. With a few simple mouse clicks, the Wizard guides the user through software selection and in a matter of minutes the right software is installed.

In addition, there is a full set of product data sheets, manuals, readme files and benefits information for each software product to aid the software selection.

6. What exactly is included on the Software Suite?

Wizards

- Software Installation Wizard
 - Powerware UPSs
 - ♦ Best Power UPSs
 - Sola UPSs
 - IPM UPSs

Software

- ◆ LanSafe III
- CheckUPS
- Netwatch
- OnliNet Centro
- OnliNet Vista
- PowerVision (30-Day Trial version)
- ◆ Foreseer (Demonstration)
- Adobe Acrobat Reader v. 4.0
- ♦ PowerPoint 97 Viewer



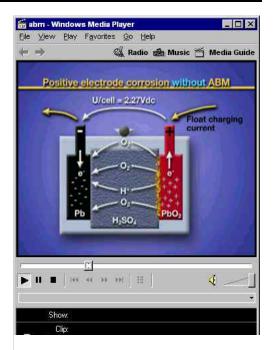
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Software Multimedia Demos

- ♦ LanSafe III
- OnliNet
- ♦ PowerVision
- ♦ Foreseer

Video clips

- Software Suite Introduction
- ♦ Powerware Powering the World
- ♦ Powerware Company Presentation
- ♦ What if...?
- ♦ HotSync Parallel Redundancy
- ♦ Channel 4 Project Case Study
- ♦ Real World Efficiency Optimizing
- ♦ Powerware Solutions
- ◆ ABM (Advance Battery Management) 50% longer battery life
- ♦ Powerware 9340 UPS



Advanced Battery Management (ABM) Video Clip screen shot from the Software Suite video

Web related materials and information

- Internet web links to software updates, software product information
- ♦ Web links to Invensys Power Systems web sites around the globe: Americas, Brazil, China, Denmark, Finland, Germany, Sweden, and the United Kingdom

Fun Stuff

- ♦ Powerware 3-5-9 Screen Saver
- ♦ Powerware Hardware-Software-Powerware Screen Saver

Other materials

- Product Data Sheets (software, surge protection, connectivity options, and UPSs)
- Product Presentations
- Manuals
- Readme Files
- Product Positioning Information
- Marketing Materials



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7. How much does the Software Suite cost?

The Software Suite is bundled free-of-charge with Powerware and Sola UPS products.

8. Are Powerware and Sola handing out this huge amount of software Free-of-charge?

Yes, the Software Suite CD-ROM ships with the UPSs free-of-charge. Powerware is committed in providing easy to use, full-scale, cutting-edge power protection solutions to its customers. As software is an essential part of this solution, it is only natural that the magnitude of our various pieces of software, or examples of them, are bundled with the UPSs.

NOTE: The PowerVision product on the CD is a 30-day trial version (see question 11). The Foreseer product included on the CD is a demonstration only.

9. Does this mean that the OnliNet and CheckUPS will not be sold as options anymore to customers?

Yes. However, OEM customers will continue ordering the software products as per their corresponding agreements.

10. Can I order the Software Suite separately?

Yes, the Software Suite CD with the installation instruction booklet will be available for Powerware and Best Power internal ordering separately. The part number for the Suite CD-ROM as a spare is 05146745-0005. Orders should be placed normally through order entry.

11. There is a 30-day trial version of PowerVision on the Suite CD. What exactly is it?

The PowerVision 30-day trial version on the Suite CD is a complete version of PowerVision. The only restriction is that it will be functional for 30 days after installation. PowerVision will then stop working unless the user purchases the product and enters the necessary licensing information.

12. How often is a new version of the Suite going to be released?

Quarterly, depending on new major software releases availability.

13. Are Web upgrades going to be available for the Suite?

There are built-in links on the Suite that will direct the user to our Web sites download area.



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14. Where can I get more information on the Software Suite?

This FAQ, Sales Bulletins, PowerPoint presentation and other Software Suite related materials are available on the Power Systems Sales Web site www.salesweb.powerware.com and www.powerware.com

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